The Food and Nutrition Department manages all aspects of the school food and nutrition program and the Food Service Fund. The Department's primary purpose is to support the educational process and community through the provision of convenient, economical, and healthy meals for students. This is achieved through the operation of the following federal and state funded Child Nutrition Programs:

- National School Lunch Program In FY 2014, 3,381,641 lunches were served to HCPS students, a decrease
 of 123,209 over the previous year. The decrease was due to a drop in enrollment and the elimination of four
 days of service (176 school days in FY 2014). Every year the menu is audited under state and federal nutritional
 guidelines and found to be in concordance with such. HCPS continues to be among the lowest priced school
 meals in the State of Maryland, reflecting sound financial management and excellent cost controls.
- School Breakfast Program Breakfast is offered in every school, every day. In FY 2014, 1,346,713 breakfasts
 were served, an increase of 42,958 over the previous year. The increase was primarily due to an increase in
 classroom breakfast sites and innovative ideas of staff to build participation.
- After School Snack Program Offered in conjunction with education programs in selected sites, this program serves approximately 700 nutritional snacks per day in support of these programs.
- Maryland Meals for Achievement Program Supported by State funds, this program provides free breakfast, served in the classroom at eleven schools, nine elementary and two middle schools. Over 5,500 students receive this meal daily, but the program is limited by available funding. By beginning the day with a healthy breakfast, the program has effectively reduced school nurse visits and improved attendance and student achievement.
- USDA Commodity Food Program Provided 14% of food expenditures for FY 2014, including fresh cut apples, raisins and many other items.
- Summer Food Service Program Operates in conjunction with education programs and community supported programs over the summer, serving over 1,000 meals per day.
- Free and Reduced Meal Application (FARMA) Program Program is monitored by the USDA as part of the National School Lunch Program. Meal benefit applications are reviewed and benefits determined by the Food & Nutrition Department. This data provides great value to HCPS as it is used to determine funding levels and allocations in certain programs.

ACCOMPLISHMENTS - FY 2014

- Gary Childress, Supervisor of Food and Nutrition services, was selected as the School Nutrition Association's Outstanding Director of the Year Award for the state of Maryland and the Mideast Region. (Board Goal 3)
- Barbara Gostomski, Manager at Bel Air MS received the Louise Sublette Award for the State of Maryland and the Mid-East Region. (2nd year in a row a HCPS employee won the Mid-East award). (Board Goal 3)
- Ginny Vogt, Cook at Bel Air MS received the heart of the Program Award for Maryland. (Board Goal 3)
- Program ended the year better than breakeven, even with the shortened school year (176 days) resulting in 4
 days lost revenue. (Board Goal 4)

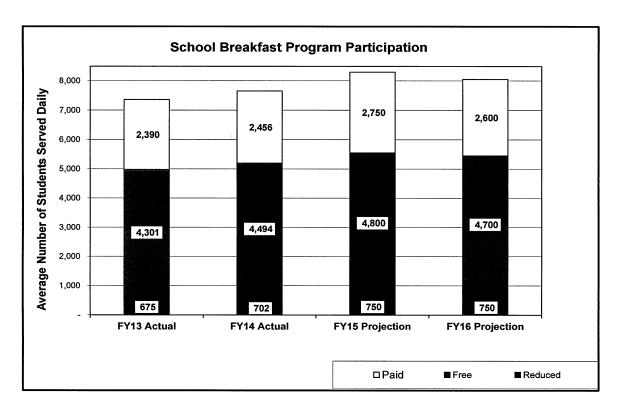
GOALS - FY 2016

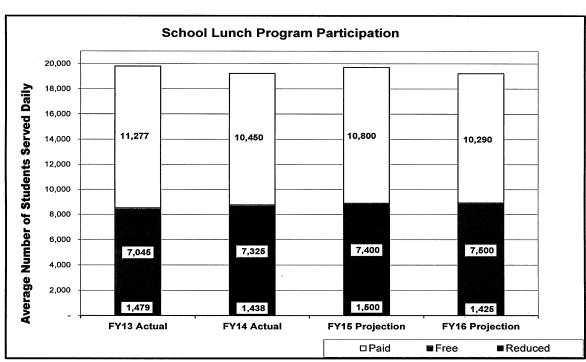
- Increase breakfast sales by 5% to over 1,447,000. (Board Goal 2)
- Maintain lunch participation at current levels despite decrease in enrollment. (Board Goal 2)
- Through sound financial management, continue to operate at a breakeven status. (Board Goal 4)

OBJECTIVES - FY 2016

- Operate a financially sound program and invest at least \$225,000 in replacement at several aging schools. (Board Goal 4)
- Continue to support State and National School Nutrition Association programs and activities through membership, attendance and professional commitment. (Board Goal 2)
- Expand local purchases where possible and feasible. (Board Goal 2)
- Continue development and support of CookSmart training program to include certification process for attendees.
 (Board Goal 3)

During FY 2016, the Food and Nutrition Program projects to sell 28,000 meals each school day or more than 5 million meals over the school year. The average number of students served breakfast and lunch daily is provided in the following charts:









Harford County Public Schools Food and Nutrition Positions									
POSITION	Actual FY2012	Actual FY2013	Actual FY2014	Budget FY2015	Budget FY2016	FY15-16 Change			
Food Service Worker	230	230	230	230	230	0			
FS Warehouse & Mechanics	7	7	7	7	7	0			
Managers	15	15	15	15	15	0			
Supervisor	1	1	1	1	1	0			
Assistant Supervisor	2	2	2	2	2	0			
Specialist	3	3	3	3	3	0			
Account Clerk	3.5	3.5	3.5	3.5	3.5	0			
Clerical	1	1	1	1	1	0			
Dietician	1	1	1	1	1	0			
Total Food and Nutrition Budgeted Positions	263.5	263.5	263.5	263.5	263.5	0			





The following tables detail the actual revenue and fund balance from FY 2012 to FY 2015 and the budgeted revenue for FY 2016.

	Harford County Public Schools											
	Foo	od ar	nd Nutriti	on F	lev	enue						
	Actual F	Y12	Actual F	/13		Actual F	/14		Actual F	/15	Budget F	Y16
Student Payments	\$ 7,858,551	50.1%	\$ 7,253,840	47.2%	\$ 6	5,928,478	44.3%	\$	7,103,038	43.9%	\$ 7,115,734	43.3%
State Sources:												
Reimbursement Lunches	132,667	0.8%	119,907	0.8%		149,153	1.0%		148,115	0.9%	157,020	1.0%
Reimbursement Breakfast	33,167	0.2%	29,977	0.2%		-	0.0%		-	0.0%	-	0.0%
Other Revenue	165,833	1.1%	193,898	1.3%		240,196	1.5%		266,401	1.6%	290,000	1.8%
Total State Revenue	\$ 331,667	2.1%	\$ 343,782	2.2%	\$	389,349	2.5%	\$	414,516	2.6%	\$ 447,020	2.7%
Federal Sources:												
Reimbursement - Lunch	628,381	4.0%	724,256	4.7%		625,295	4.0%		611,089	3.8%	740,000	4.5%
Reimbursement - Fresh Fruit & Veg.		0.0%	19,250	0.1%		23,800	0.2%		24,999	0.2%	25,000	0.2%
Reimbursement - F/R Lunches & Snacks	3,969,755	25.3%	4,280,458	27.9%	4	4,583,205	29.3%		4,788,314	29.6%	5,100,000	31.0%
Reimbusement - Breakfast	1,520,679	9.7%	1,671,638	10.9%	1	1,778,467	11.4%		1,988,472	12.3%	1,850,000	11.3%
Commodities	847,618	5.4%	883,174	5.8%		954,718	6.1%		948,268	5.9%	950,000	5.8%
Child and Adult Care Food Program	•	0.0%	-	0.0%		-	0.0%		930	0.0%	-	0.0%
Other Revenue	173,067	1.1%	94,583	0.6%		181,639	1.2%		146,140	0.9%	201,403	1.2%
Total Federal Revenue	\$ 7,139,500	45.5%	\$ 7,673,359	50.0%	\$ 8	3,147,124	52.0%	\$	8,508,212	52.6%	\$ 8,866,403	54.0%
Other Revenue	\$ 348,695	2.2%	\$ 87,328	0.6%	\$	189,108	1.2%	\$	153,356	0.9%	\$ -	0.0%
Interest Income	\$ -	0.0%	\$ -	0.0%	\$	-	0.0%	\$		0.0%	\$ -	0.0%
Appropriated Fund Balance	\$ -	0.0%	\$ -	0.0%	\$	-	0.0%	\$	-	0.0%	\$ -	0.0%
Total Food Service Revenue	\$15,678,413	100%	\$15,358,309	100%	\$15	5,654,059	100%	\$1	6,179,122	100%	\$16,429,157	100%

Harford County Public Schools												
F	Food and Nutrition Fund Statement											
	A	tual FY12	Α	Actual FY13		Actual FY14		Actual FY15		Budget FY16		
Revenues:												
Student Payments	\$	7,858,551	\$	7,253,840	\$	6,928,478	\$	7,103,038	\$	7,115,734		
Total State Revenue	\$	331,667	\$	343,782	\$	389,349	\$	414,516	\$	447,020		
Total Federal	\$	7,139,500	\$	7,673,359	\$	8,147,123	\$	8,508,212	\$	8,866,403		
Total Other: Local or Miscellaneous	\$	348,695	\$	87,328	\$	189,108	\$	153,356.00	\$	-		
Interest Income	\$		\$	-	\$	-	\$	-	\$	-		
Designated Fund Balance	\$	-	\$	-	\$	-	\$	-	\$	-		
Total Receipts	\$	15,678,413	\$	15,358,309	\$	15,654,058	\$	16,179,122	\$	16,429,157		
Expenditures	\$	15,201,306	\$	15,413,941	\$	15,426,454	\$	15,964,573	\$	15,778,740		
Excess/deficit revenues over Expenditures	\$	477,107	\$	(55,632)	\$	227,604	\$	214,549	\$	650,417		
Beginning Fund Balance	\$	2,287,739	\$	2,707,489	\$	2,602,262	\$	2,785,041	\$	2,961,999		
Increase (decrease) in reserve for inventory	\$	(57,357)	\$	(49,595)	\$	(44,825)	\$	(37,591)	\$	-		
Designated Fund Balance from prior FY	\$	-	\$	-	\$	-	\$	-	\$	-		
Total Fund Balance	\$	2,707,489	\$	2,602,262	\$	2,785,041	\$	2,961,999	\$	•		
Reserve for inventory - end of year	\$	(236,627)	\$	(187,033)	\$	(142,208)	\$	(104,617)	\$	-		
Designated Fund Balance for next FY	\$	-	\$	-	\$	-	\$	-	\$	-		
Ending Fund Balance	\$	2,470,862	\$	2,415,229	\$	2,642,833	\$	2,857,382	\$	-		
Notes: Figures are reported on a Non-GAAP basis and have been rounded. Commodities are treated as inventory. Year-end adjustments are made based on the results of the physical inventory. The Board does not adopt the Food and Nutrition budget. The budget is developed as a management tool.												

Federal guidelines allow school systems operating the Child Nutrition Programs to maintain a Food Service fund balance up to 3 months operating expenses. This would be equivalent to approximately \$4.5 million, or more than the FY 2015 fund balance. A plan designating these funds for specific reinvestment projects has been developed to ensure the long term success of the Food and Nutrition Program. Past use of this reinvestment strategy has been an important component of the positive fiscal performance of the program. The Food and Nutrition Department utilized fund balance for the ongoing Plan for Asset Replacement (PAR) and system improvements. Major improvement projects include upgrading of technology equipment and ongoing PAR. Each year the PAR is reassessed as resources become available.

Projected Asset Improvement and Replacement Plan

Technology Upgrades
Planned Asset Replacement (3 years ongoing)

\$ 30,000 \$225,000

Project Improvements

<u>Technology Upgrades</u> – Computers are in need of a refresh every 4 - 5 years. This is designed to keep the cost of upgrading computers lower over the long-term and make the system more reliable.

<u>Planned Asset Replacement (PAR)</u> – The planned asset replacement project will allow for the planned replacement of equipment that is no longer functional or has exhausted its useful life. The plan will also allow for improved storage, cooking, and holding of food, resulting in improved quality for students and improved work environment for employees. This replacement of equipment is ongoing and is to be considered part of the normal budget.

	Food and Nutrition										
BY OBJECT CODE	F13 Actual	FY14 Actual	FY15 Actual	FY15 Budget	15-16 Change	FY16 Budget					
Salaries	\$5,288,154	\$5,221,894	\$5,245,747	\$5,476,573	\$208,409	\$5,684,982					
Contracted Services	\$309,277	\$305,479	\$346,275	\$353,000	(\$17,239)	\$335,761					
Supplies	\$7,631,721	\$7,636,546	\$7,985,845	\$7,551,793	\$100,175	\$7,651,968					
Other Charges	\$2,012,383	\$2,069,413	\$2,118,918	\$2,132,374	\$449,072	\$2,581,446					
Equipment	\$172,406	\$193,120	\$267,788	\$265,000	(\$90,000)	\$175,000					
TOTAL	\$15,413,941	\$15,426,452	\$15,964,573	\$15,778,740	\$650,417	\$16,429,157					

B,	Y STATE CATEGORY	FY13 Actual	FY14 Actual	FY15 Actual	FY15 Budget	15-16 Change	FY16 Budget
	FOOD	PREPARA	TION & DIS	SPENSING	SERVICES	3	
1	MAINTENANCE/MECHANICS/TE	снs \$343,709	\$340,582	\$340,581	\$350,000	\$2,000	\$352,000
2	FOOD SERVICE/CAFETERIA 51XX 51135	\$3,928,966	\$3,848,515	\$3,813,931	\$4,086,125	\$206,875	\$4,293,000
13	FOOD SERVICE SUBSTITUTES 51XX 51136	\$281,276	\$288,829	\$338,049	\$268,448	\$2,684	\$271,132
4	FOOD SERVICE - SPECIAL EVE 51XX 51137	NTS \$5,311	\$4,365	\$4,253	\$7,500	(\$2,000)	\$5,500
5	FOOD SERVICE OVERTIME 51XX 51145	\$1,415	\$0	\$0	\$0	\$0	\$0
6	OTHER SALARIES 51XX 51170	\$8,232	\$1,273	\$9,766	\$1,500	\$0	\$1,500
7	REPAIRS-EQUIPMENT 51XX 52315	\$2,009	\$0	\$655	\$2,000	(\$2,000)	\$0
8	REFUSE DISPOSAL 51XX 52385	\$99,158	\$87,389	\$86,040	\$120,000	(\$20,000)	\$100,000
9	COMMODITY DISTRIBUTION 51XX 52435	\$769	\$528	\$2,771	\$1,500	\$0	\$1,500
10	REPAIRS/MAINTENANCE-VEHIC 51XX 53325	CLES \$29,373	\$31,054	\$26,308	\$30,000	(\$5,000)	\$25,000
11	CLEANING 51XX 53430	\$35,274	\$34,867	\$38,868	\$35,000	\$0	\$35,000
12	USDA COMMODITIES 51XX 53435	\$932,768	\$999,543	\$985,859	\$925,000	\$25,000	\$950,000
13	OFFICE 51XX 53440	\$15,476	\$20,469	\$20,768	\$1,500	\$0	\$1,500
14	UNIFORMS-STAFF 51XX 53535	\$26,379	\$18,358	\$22,339	\$28,000	\$0	\$28,000
15	HARDWARE 51XX 53545	\$70,331	\$31,447	\$16,900	\$35,000	(\$9,381)	\$25,619
16	DETERGENTS 51XX 53550	\$29,101	\$4,804	\$1,408	\$24,000	\$0	\$24,000

B,	Y STATE CATEGORY	FY13 Actual	FY14 Actual	FY15 Actual	FY15 Budget	15-16 Change	FY16 Budget
17	MEDICAL 51XX 53585	\$1,035	\$302	\$432	\$0	\$0	\$0
18	BREAD 51XX 53590	\$88,971	\$138,614	\$155,930	\$102,000	\$1,020	\$103,020
19	CANNED, DRY & FROZEN FOODS 51XX 53595	\$ \$3,884,472	\$3,791,166	\$4,134,571	\$3,867,588	\$102,412	\$3,970,000
20	ICE CREAM 51XX 53600	\$107,376	\$92,397	\$104,351	\$106,050	\$1,061	\$107,111
21	MILK 51XX 53615	\$1,031,122	\$1,066,881	\$1,040,150	\$1,020,100	\$9,900	\$1,030,000
22	CHIPS, PRETZELS, CAKES 51XX 53620	\$532,706	\$572,771	\$535,931	\$500,000	\$8,492	\$508,492
23	PRODUCE 51XX 53625	\$530,061	\$497,844	\$521,241	\$561,055	(\$28,779)	\$532,276
24	FOOD SERVICE PAPER PRODUC 51XX 53630	:тѕ \$168,478	\$162,728	\$165,911	\$145,000	\$1,450	\$146,450
25	FOOD SERVICE REPAIR PARTS 51XX 53635	\$133,598	\$150,864	\$192,775	\$140,000	\$0	\$140,000
26	OTHER 51XX 54170	\$60	\$105	\$0	\$100	(\$100)	\$0
27	RETIREMENT 51XX 54665	\$264,632	\$293,628	\$291,129	\$308,700	\$333,752	\$642,452
28	SOCIAL SECURITY 51XX 54675	\$349,522	\$342,975	\$344,754	\$350,000	\$10,000	\$360,000
29	WORKER'S COMPENSATION 51XX 54685	\$125,355	\$146,442	\$151,080	\$158,700	(\$8,700)	\$150,000
30	HEALTH INSURANCE 51XX 54690	\$997,334	\$1,005,505	\$1,054,618	\$1,018,400	\$106,600	\$1,125,000
31	DENTAL INSURANCE 51XX 54695	\$62,179	\$63,684	\$64,436	\$65,900	\$4,100	\$70,000
32	LIFE INSURANCE 51XX 54700	\$4,039	\$4,193	\$4,590	\$4,868	\$98	\$4,966
33	TRAVEL, PROFESSIONAL 51XX 54720	\$13,506	\$14,802	\$12,616	\$15,000	(\$5,000)	\$10,000
34	PROFESSIONAL DUES 51XX 54730	\$1,301	\$1,889	\$2,374	\$2,500	\$0	\$2,500
35	INSTITUTES, CONFERENCES, M 51XX 54750	т GS \$9,966	\$7,511	\$12,067	\$15,000	(\$5,000)	\$10,000
36	OTHER EQUIPMENT 51XX 55170	\$96,085	\$149,528	\$246,438	\$225,000	(\$75,000)	\$150,000
	TAL FOOD PREPARATION & PENSING SERVICES	\$14,211,345	\$14,215,852	\$14,743,890	\$14,521,534	\$654,484	\$15,176,018
		SERVI	CE AREA L	DIRECTION	V		
37	PROFESSIONAL 5001 51100	\$299,081	\$301,176	\$301,176	\$320,000	(\$10,000)	\$310,000

ВҮ	STATE CATEGORY	FY13 Actual	FY14 Actual	FY15 Actual	FY15 Budget	15-16 Change	FY16 Budget
38	CLERICAL 5001 51110	\$143,021	\$143,665	\$142,632	\$148,000	\$0	\$148,000
39	MAINTENANCE/MECHANICS/TE 5001 51120	\$277,143	\$292,277	\$292,277	\$295,000	\$8,850	\$303,850
40	MAINT./MECH./TECH. SUBSTIT 5001 51121	UTES \$0	\$1,212	\$3,082	\$0	\$0	\$0
41	OTHER CONTRACTED SERVICE 5001 52170	≣ s \$142,922	\$152,477	\$190,481	\$155,000	\$9,261	\$164,261
42	AUDITING 5001 52185	\$8,280	\$8,528	\$8,784	\$9,000	\$0	\$9,000
43	BIDS/ADVERTISING 5001 52210	\$625	\$0	\$0	\$1,500	(\$1,500)	\$0
44	MACHINE RENTAL-POSTAL & 0 5001 52370	OTHER \$2,505	\$1,252	\$1,792	\$10,000	(\$5,000)	\$5,000
45	SOFTWARE MAINTENANCE 5001 52380	\$53,009	\$55,305	\$55,752	\$54,000	\$2,000	\$56,000
46	OFFICE 5001 53440	\$2,499	\$1,749	\$5,033	\$6,500	(\$1,000)	\$5,500
47	PRINTING 5001 53445	\$0	\$948	\$0	\$12,000	(\$5,000)	\$7,000
48	POSTAGE/COURIER SERVICE 5001 53450	\$8,210	\$15,117	\$14,012	\$8,000	\$2,000	\$10,000
49	BULLETINS, GUIDES, ETC. 5001 53476	\$4,491	\$4,623	\$3,058	\$5,000	(\$2,000)	\$3,000
50	MEDICAL 5001 53585	\$0	\$0	\$0	\$0	\$0	\$0
51	SOCIAL SECURITY 5001 54675	\$55,790	\$56,420	\$56,546	\$58,000	\$1,740	\$59,740
52	HEALTH INSURANCE 5001 54690	\$119,969	\$122,500	\$114,637	\$124,000	\$11,000	\$135,000
53	DENTAL INSURANCE 5001 54695	\$7,666	\$7,866	\$7,350	\$8,200	\$492	\$8,692
54	LIFE INSURANCE 5001 54700	\$1,271	\$1,477	\$1,537	\$1,506	\$90	\$1,596
55	TRAVEL, PROFESSIONAL 5001 54720	(\$207)	\$197	\$0	\$750	\$0	\$750
56	TRAVEL,TECHNICAL/SUPPOR 5001 54725	T STAFF \$0	\$0	\$0	\$750	\$0	\$750
57	INSTITUTES, CONFERENCES, 5001 54750	MTGS \$0	\$219	\$1,184	\$0	\$0	\$0
58	COMPUTERS/BUSINESS EQUI	PMENT \$76,321	\$43,592	\$21,350	\$40,000	(\$15,000)	\$25,000
	TAL SERVICE AREA	\$1,202,596	\$1,210,600	\$1,220,683	\$1,257,206	(\$4,067)	\$1,253,139
	RAND TOTAL	\$15,413,941	\$15,426,452	\$15,964,573	\$15,778,740	\$650,417	\$16,429,157